



February 9, 2009

***For Immediate Release***

Darci Valentine  
darci.valentine@adesa.com  
317-249-4414

**ADESA Announces Changes to Management Team**

*Carmel, IN*—ADESA today announced changes to its used vehicle operations management team. David Carlucci, previously general manager at ADESA New Jersey, has been named executive director of sales for ADESA. Jay Hinchman, previously the national accounts manager at ADESA New Jersey, will now serve as the auction's general manager.

"Dave has proven himself to be a tremendous asset to ADESA," said ADESA Executive Vice President of Sales and Marketing Bob Rauschenberg. "I look forward to working with him on our sales team."

Carlucci served as general manager of ADESA New Jersey for more than two years. He has been with ADESA since 1998, holding a number of increasingly responsible positions at ADESA Boston. Prior to joining ADESA, Carlucci served as an account executive for Celebrity Marketing, Inc. A graduate of Westfield State College in Westfield, Mass., Carlucci holds a degree in business management.

Hinchman will now fill the position of general manager at ADESA New Jersey. "Since joining ADESA last June, Jay has exhibited the knowledge and skill set to lead our team at ADESA New Jersey," said ADESA Chief Operating Officer Tom Caruso. "He truly is the perfect candidate to fill this role."

Hinchman has more than 13 years of experience in the remarketing industry. Prior to joining ADESA, he worked for World Omni Financial Corporation/CenterOne Financial Services. He served in the role of assistant vice president of remarketing for nine years and was responsible for all World Omni Remarketing functions including strategic planning, sales and operations, as well as client acquisition and management. Hinchman received his bachelor's degree in accounting from The State University of New York in New Paltz, N.Y.

**About ADESA**

ADESA offers a full range of auction, reconditioning, logistical and other vehicle-related services to meet the remarketing needs of both its institutional and dealer customers. With 61 auction locations in the United States, Canada and Mexico, strategically located near metropolitan areas with a large concentration of used vehicle dealers, the company is well positioned to host both physical and Internet auctions. Through its related subsidiaries of AutoVIN® and PAR North America, it is also able to provide additional services including inspections, inventory audits and remarketing outsourcing solutions including a network of repossession agents, titling and auction sale representation. Visit [ADESA.COM](http://ADESA.COM) for details.

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