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## **Capital One Auto Finance Honors ADESA Auctions, Employees**

Carmel, IN—Capital One Auto Finance has named five ADESA auctions as Auction of the Year. Each year, the company identifies one auction from each of its six regions as a recipient for the award.

"It is truly an honor to have been recognized by Capital One Auto Finance for our performance last year," said ADESA President and CEO Tom Caruso. "Our hardworking employees take great pride in providing the best service possible—and that commitment to customers is one each of our auctions makes company-wide."

The winners of the 2012 Capital One Auto Finance awards were:

- Auction of the Year, Northwest Region, ADESA Seattle
- Auction of the Year, Southwest Region, ADESA Austin
- Auction of the Year, Northeast Region, ADESA Buffalo
- Auction of the Year, Southeast Region, ADESA Knoxville
- Auction of the Year, West Region, ADESA Los Angeles

Honorees are chosen based on performance in a several key categories, including sales organization, retention rates and customer service, as well as pre-sale services, such as vehicle transportation and condition reports.

Several ADESA employees were also acknowledged for their personal commitment to service. This year's Capital One's Coordinator Recognition Award winners included:

- Lisa Weidinger, ADESA Northern Ohio
- David Raper, ADESA Knoxville
- Cathy Gossett, ADESA Birmingham
- Christina Stetler, ADESA Seattle
- Melissa Nugent, ADESA Dallas
- Dolores Soliz, ADESA Los Angeles
- Chad Wertz, ADESA Austin

In addition to accepting regional and individual honors, ADESA was also recognized for Highest Volume of Online Sales and Highest Year-over-Year increase of online sales. Awards were presented to ADESA Dallas and ADESA Washington, D.C., respectively.

ADESA offers a full range of auction, reconditioning, logistical and other vehicle-related services to meet the remarketing needs of both its institutional and dealer customers. With 67 auction locations in the United States, Canada and Mexico, strategically located near metropolitan areas with a large concentration of used vehicle dealers, the company is well positioned to host physical and Internet auctions. ADESA LiveBlock simulcasts vehicles worldwide. ADESA DealerBlock offers two ways to buy: bid-now sales events or buy-now pricing 24/7. Through its related subsidiaries of AutoVIN® and PAR North America, it is also able to provide additional services including inspections, inventory audits and remarketing outsourcing solutions including a network of repossession agents, titling and auction sale representation. Visit <u>ADESA.com</u> for details.