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For Immediate Release
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ADESA Announces Changes to Auction Management at Florida Locations

CARMEL, Ind.—ADESA, a business unit of KAR Auction Services (NYSE: KAR), today announced changes to its auction management teams at ADESA Orlando, ADESA Sarasota and ADESA Tampa, effective immediately.

Jeff York, previously general manager of ADESA Sarasota, will lead ADESA Orlando as general manager. Curt Farris, previously general manager at ADESA Tampa, will serve as general manager at ADESA Sarasota. Lisa O'Neil, previously assistant general manager at ADESA Atlanta, has been named general manager at ADESA Tampa.

"Jeff, Curt and Lisa are veteran industry professionals with proven auction expertise and are key examples of the strong bench strength throughout our organization," said Paul Lips, chief operating officer at ADESA. "They bring a breadth of knowledge and experience to their new roles and will excel at serving customers and employees alike in the Florida market."

York has more than 40 years of experience in the automotive industry, including 30 years in remarketing. He had been general manager at ADESA Sarasota since 2007. Under his leadership, ADESA Sarasota won the company's 2011 Auction of the Year award. ADESA Sarasota was recently named one of the Best Auto Auctions to Work For by *Auto Remarketing* magazine. Before joining ADESA, York had held executive management roles at various auto auction companies over two decades.

Farris started his career at Hertz Rent A Car. He joined ADESA Sarasota as fleet lease manager in 2007. In 2012 he was promoted to general manager of ADESA Tampa. During his tenure at ADESA Tampa, Farris led the auction to win the company's internal 2014 and 2015 (Medium) Auction of the Year awards and the 2015 National Auction of the Year award from the National Independent Auto Dealers Association. He was named 2014 Auction Person of the Year by the Florida Independent Auto Dealers Association.

O'Neil joined ADESA in 2003 in dealer sales for ADESA Atlanta and was later promoted to commercial accounts manager at that location. In 2009 she served as ADESA regional sales manager for the West region, national sales manager, and then as

director of inside sales and dealer relations for the East region. She was named assistant general manager for ADESA Atlanta in 2015.

About ADESA

ADESA offers a full range of auction, reconditioning, logistical and other vehicle-related services to meet the remarketing needs of both its institutional and dealer customers. The company handles virtually every stage of the used-vehicle lifecycle through its related subsidiaries of PAR North America, RDN, AutoVIN and CarsArrive. Remarketing services include a variety of activities designed to transfer used vehicles between professional sellers and buyers.

ADESA hosts weekly sales at its 76 auction locations across the United States, Canada and Mexico. The company also builds and manages online sale platforms for many major vehicle manufacturers. The company's online auction venues include ADESA LiveBlock, which simulcasts vehicles worldwide; and ADESA DealerBlock, which offers two ways to buy: bid-now sales events or buy-now pricing 24/7. ADESA is part of the KAR Auction Services group of companies. Visit ADESA.com for details.