



October 11, 2016

For Immediate Release

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ADESA Announces Management Changes at Four Auction Locations

CARMEL, Ind.—ADESA, a business unit of KAR Auction Services (NYSE: KAR), today announced changes to its auction management teams at ADESA Houston, ADESA Memphis, ADESA Seattle and ADESA Tulsa, effective immediately.

Michael Schenks, previously the general manager at ADESA Memphis, has been named general manager at ADESA Houston. Ron Schritenthal, previously assistant general manager at ADESA Memphis, has been promoted to general manager of that location.

Dan Watt, assistant general manager at ADESA Seattle, has been promoted to general manager of that location. Rod Thompson, dealer sales and service manager at ADESA Tulsa, has been promoted to general manager of that location.

“Michael, Ron and Dan have dedicated themselves to providing outstanding auction management at their previous posts,” said Paul Lips, chief operating officer at ADESA. “They will continue to ensure excellent customer service and staff engagement at ADESA Houston, ADESA Memphis and ADESA Seattle. Rod’s leadership experience and sales expertise will enable him to work effectively for both the employees and the customers of ADESA Tulsa.”

Schenks had been general manager at ADESA Memphis since 2013. He joined ADESA as dealer sales manager at ADESA Sarasota in 2009. Prior to that, he held various positions for AutoNation, including used vehicle director of North Florida.

Schritenthal had been assistant general manager at ADESA Memphis since 2009. Previously, he served for several years as assistant general manager and as fleet lease manager at ADESA Kansas City. Schritenthal has more than 30 years of experience in the auto auction industry, including various positions for Metro Auto Auction, now ADESA Kansas City, and Southern States Vehicle Auction, now ADESA Atlanta.

Watt has been with ADESA Seattle for more than 25 years and has held a variety of roles at the auction. His range of experience includes working as the office manager, in operations, as the factory supervisor, factory manager, fleet lease manager and 10

years as commercial account manager. He had been assistant general manager at ADESA Seattle since 2010.

Thompson joined ADESA Tulsa in 2015 as dealer sales and service manager. He has nearly 30 years of experience in the automotive/powersports/auction industry, including 10 years as sales manager for his family's Chrysler store. He spent five years as a powersports dealer and eight years as regional sales director for a major powersports manufacturer. Thompson entered the auction business eight years ago as a specialty manager and later served as assistant general manager at another auction location.

About ADESA

ADESA offers a full range of auction, reconditioning, logistical and other vehicle-related services to meet the remarketing needs of both its institutional and dealer customers. The company handles virtually every stage of the used-vehicle lifecycle through its related subsidiaries of PAR North America, RDN, AutoVIN and CarsArrive. Remarketing services include a variety of activities designed to transfer used vehicles between professional sellers and buyers.

ADESA hosts weekly sales at its 76 auction locations across the United States, Canada and Mexico. The company also builds and manages online sale platforms for many major vehicle manufacturers. The company's online auction venues include ADESA LiveBlock, which simulcasts vehicles worldwide; and ADESA DealerBlock, which offers two ways to buy: bid-now sales events or buy-now pricing 24/7. ADESA is part of the KAR Auction Services group of companies. Visit ADESA.com for details.

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