PRESS RELEASE



FOR IMMEDIATE RELEASE

ADESA Canada Announces New General Manager at Saskatoon Location

CARMEL, Ind. – December 20, 2018 – ADESA, a business unit of global vehicle remarketing and technology solutions provider KAR Auction Services, Inc. (NYSE: KAR), announces Kyle Mutch has been named general manager of its ADESA Saskatoon auction.

"Kyle has established himself as a solid leader and relationship builder during his time as our operations manager at ADESA Saskatoon," said Trevor Henderson, chief operating officer at ADESA Canada. "It's a natural evolution for him to take on the general manager role. In his new position, Kyle will continue to foster our current client relationships, develop new business opportunities and elevate our customer-focused culture."

Mutch brings a decade of sales and operations management experience to ADESA Saskatoon. Before joining ADESA, Mutch served as a distribution manager for Enerpac, an Actuant company, with manufacturing in more than 30 countries and sales operations in approximately 130 countries. His experience included managing the company's global marketing strategy. Mutch has also served in various sales positions at Fabco Plastics in Saskatoon, GF Packaging (formerly known as General Fasteners) and as a branch manager at Enterprise Rent-A-Car.

Mutch earned a certificate of higher education in financial mathematics from University of Surrey in the United Kingdom. He served on the Saskatchewan Water and Wastewater Association for four years as a board member focused on vendor relations. He organized the group's annual trade show for its nearly 200 vendors and 5,000 delegates. Mutch also helped host educational industry accreditation-focused workshops.

ADESA is a leading provider of vehicle auction and remarketing services with 75 vehicle auctions throughout North America.

Media Inquiries:

Gene Rodriguez Miller (317) 343-5243 gene.rodriguez@karauctionservices.com

Analyst Inquiries:

Mike Eliason (317) 249-4559 mike.eliason@karauctionservices.com

About KAR Auction Services

KAR Auction Services (NYSE: KAR) provides sellers and buyers across the global wholesale used vehicle industry with innovative, technology-driven remarketing solutions. KAR's unique end-to-end platform supports whole car, salvage, financing, logistics and other ancillary and related services, including the sale of more than 5.5 million units valued at over \$40 billion through our auctions. Our integrated physical, online and mobile marketplaces reduce risk, improve transparency and streamline transactions for customers in 120 countries. Headquartered in Carmel, Ind., KAR has approximately 17,500 employees across the United States, Canada, Mexico and the United Kingdom. For more information go to www.karauctionservices.com. For the latest KAR news follow us on Twitter @KARspeaks.