

PRESS RELEASE



FOR IMMEDIATE RELEASE

New General Managers Announced at Eight ADESA Locations

CARMEL, Ind. – Dec. 16, 2021 – ADESA, a business unit of global wholesale used vehicle digital marketplace operator KAR Auction Services, Inc. d/b/a KAR Global (NYSE: KAR), announces new general managers at eight U.S. locations: Michele Arguijo at ADESA Austin, Amy Coley at ADESA Washington, D.C., Sheldon Jones at ADESA Little Rock, Derek Kline at ADESA PA, Sean O’Connell at ADESA Colorado Springs, Lisa O’Neil at ADESA Atlanta, Rod Thompson at ADESA Tampa and Alfie White at ADESA Birmingham.

“All of the new GMs are proven leaders who demonstrate industry-knowledge and customer obsession,” said Srisu Subrahmanyam, chief operating officer of ADESA. “We’re excited to have these new leaders in place at our vehicle logistics centers as we continue to evolve our digital-first approach, supported by our vast physical infrastructure.”

With ADESA Austin for more than 13 years, Arguijo has held various management positions across fleet and dealer sales, overseeing both departments in 2017. With more than 25 years of industry experience, Arguijo began her career at a local mechanic shop as a service writer and bookkeeper, and then joined DriveTime Used Cars where she was promoted to recon shop manager.

Coley has worked in the automotive industry for more than 16 years. Prior to working as the Assistant GM at ADESA Washington, D.C., Coley got her start working in repairs—managing everything from collision repairs to full express repair centers. She brings a strong customer service background and digital focus.

Jones brings more than 12 years of management experience to ADESA Little Rock ranging from the auto to financial industries. He is no stranger to the KAR Global family, as he managed three salvage auctions for the company prior to their spin-off.

Kline has been with ADESA PA for almost four years and most recently held the commercial accounts manager position. Prior to joining ADESA, Kline held various positions in the automotive industry with companies like Enterprise Rent-A-Car where he quickly rose through several management roles with increasing responsibilities.

With more than 25 years of auction and remarketing experience, O’Connell brings a veteran presence to ADESA Colorado Springs. He was the assistant GM at the AutoNation auction in

Atlanta for the last four years where he refined his retail knowledge of the business. Prior to that, O'Connell served as the AFC branch manager in Atlanta.

O'Neil has held numerous positions throughout her 18 years with ADESA. Most recently, she served as the GM of ADESA Tampa and prior to that, the Assistant GM of ADESA Atlanta. She is known for her powerful client relationships and strong leadership skills, both of which foster a great customer experience.

Thompson brings 25 years of experience in the automotive industry to ADESA Tampa. A veteran in the industry, he has done everything from owning a motorsport dealership to leading ADESA Tulsa. Prior to his current position, he spent the past few years as an executive sales director for KAR Global.

Part of the ADESA family for more than 32 years, White started in the detail shop and over time grew his experience and responsibilities—from manager of the fleet lease and commercial department to assistant general manager and operations manager of ADESA Birmingham in 2012.

ADESA is a leading provider of digital marketplaces for wholesale used vehicles supported by more than 70 vehicle logistics center locations across North America. ADESA's progressive technology, data-driven tools and industry leading customer support are helping make wholesale easy so its OEM, financial institution, rental, fleet, and franchise and independent dealer customers can be more successful. Learn more about ADESA [here](#).

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About KAR

KAR Auction Services, Inc. d/b/a KAR Global (NYSE: KAR), provides sellers and buyers across the global wholesale used vehicle industry with innovative, technology-driven remarketing solutions. KAR Global's unique end-to-end platform supports whole car, financing, logistics and other ancillary and related services, including the sale of nearly 3.1 million units valued at over \$40 billion through our auctions in 2020. Our integrated physical, online and mobile marketplaces reduce risk, improve transparency and streamline transactions for customers in about 75 countries. Headquartered in Carmel, Indiana, KAR Global has employees across the United States, Canada, Europe, Mexico, Uruguay and the Philippines. For more information and the latest KAR Global news, go to www.karglobal.com and follow us on Twitter [@KARspeaks](https://twitter.com/KARspeaks).